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Jessica Lingertat Inducted Into Midwest Real Estate News' 2018 Commercial Real Estate Hall of Fame



Jessica Lingertat

Real Estate

Jessica Lingertat, Partner and Chair of Gould & Ratner's Real Estate practice, was recognized as one of more than 80 real estate professionals to be inducted into *Midwest Real Estate News'* 2018 Commercial Real Estate Hall of Fame.

In profiling Lingertat, *Midwest Real Estate News* noted her key to a success: developing long-term business relationships with people. "Building trust in those relationships is very important, and I succeed by being constructive, creative and practical in my approach to getting a deal done," she said. "I think people appreciate conducting business in that manner and it has helped me to deepen my relationships with clients."

Lingertat has worked in commercial real estate for just over 20 years, representing a wide variety of clients. In her practice, she steers financing and other transactions related to the construction, development and acquisition of offices, multifamily, hospitality and other large-scale properties.

Midwest Real Estate News, part of the RE Journals publications group, is the leading source for commercial real estate news, covering the intricacies of the sector from key influencers to the newest developments in America's heartland. RE Journals is a part of the Law Bulletin Media, the 163-year-old publishing house that provides top news in the legal, tax and real estate industries to a vast network of readers.

[View the digital edition of *Midwest Real Estate News*](#). (You can find Jessica's profile on page 51)