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The Dotted Line: How to Negotiate the Construction Bidding Process and Avoid a “Real Nightmare”



Richard Reizen

Construction

Rich Reizen, Chair of Gould & Ratner’s Construction Practice, discusses the issues joint venture partners need to consider before jumping into a project together.

Rich noted that “if the prospective job is government-funded, companies should make sure the partner being considered hasn’t been suspended or debarred and that both firms are prequalified to bid with the public entity.” Rich also advised double-checking that the company is licensed in the category of work being offered. “It’s also common sense to have a really detailed joint venture agreement,” he said.

[Read the full article here.](#)