

Jennifer Villier

Partner



Connect with Jennifer

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Services / Industries

Corporate

Cryptocurrency & Blockchain

Emerging Companies & Venture Capital

Family Offices, Businesses & Entrepreneurs

Private Funds

Bio

Jennifer Villier advises founder-led and private equity-backed companies at critical stages of growth, from scaling operations to executing strategic transactions. With more than 20 years of experience spanning top law firms and over a decade in-house, she brings a seasoned, business-first perspective to complex legal and commercial challenges.

Jenny focuses her practice on serving as outside general counsel to emerging and growth-stage companies, particularly in the software and technology sectors. She has significant experience advising SaaS and technology-driven businesses on commercial contracting, data privacy, cybersecurity, and regulatory compliance, including issues involving AI and global data protection regimes. She works closely with founders, executives, and investors to align legal strategy with business objectives, delivering pragmatic, solutions-oriented guidance that supports growth while managing risk.

Prior to joining Gould & Ratner, Jenny served as General Counsel of a legal technology company, where she advised executive leadership and the board through a period of significant growth and the company's eventual sale to an Australian-based strategic buyer. Most recently, she built and led the commercial legal function at a private equity-backed data analytics company, developing contracting processes, supporting high-volume SaaS transactions, and partnering cross-functionally across product, sales, and compliance teams.

Earlier in her career, Jenny practiced at AmLaw 100 firms, where she advised fund sponsors on private equity and venture capital fund formation and represented clients in complex corporate transactions.

Jenny is passionate about mentorship, access to justice, and innovations that advance the legal profession.

Credentials

Education

Notre Dame Law School

University of Dayton

Bar Admissions

Colorado

Illinois

Missouri

Affiliations

- Legal Mentor Network, Mentor

Key Cases or Transactions

- Served as outside general counsel to multiple founder-led and private equity-backed software, technology, and start-up companies, advising on corporate governance, commercial contracting, AI and regulatory compliance, and day-to-day operational legal matters.
- Advised a multinational legal technology company as sole U.S.-based in-house counsel through a decade of growth, strategic acquisitions, post-acquisition integrations, and organizational restructuring, serving as legal advisor to the CEO, executive team, and board of directors.
- Represented fund sponsors in the formation of U.S. and non-U.S. private equity funds and the secondary transfers of limited partnership interests.
- Represented fund sponsors in connection with portfolio company legal matters, and drafting and negotiating vendor agreements, employment agreements, and high-volume buy-side and sell-side non-disclosure agreements.

**Includes matters handled at prior firms and in-house positions.*

News

Gould & Ratner Welcomes Partner Jenny Villier to Denver Office, June 16, 2026